

# Territory Manager - Sales

Geistlich Pharma India Pvt. Ltd. is **URGENTLY** looking for young, energetic, dynamic & sincere candidate for **SALES** to be based out of New Delhi for **Business Unit – Dental Biomaterial**.

## **The Company:**

Geistlich Pharma India Pvt. Ltd. is a 100% subsidiary of **Geistlich Pharma AG, Switzerland**. Geistlich Pharma AG develops, manufactures & market medical products for restoring bone, cartilage & soft tissue and offers medicinal and medical products in selected dental & orthopaedic applications. The Swiss company operates from Wolhusen & encompasses three business units: Geistlich Biomaterials, Geistlich Surgery & Geistlich Medical. Geistlich Pharma is a part of Geistlich group which has been family owned since 1851. Geistlich Biomaterials specializes in regenerative biomaterials for more than 30 years and has long been the world market leader in regenerative dentistry. Geistlich Bio-Oss & Geistlich Bio-Gide are pioneer products in bone regeneration.

## **The Position:**

Geistlich India is looking for **TRUST-WORTHY** candidate having long term vision & passion to grow in his/ her professional carrier, for the position of “**Territory Sales Manager**” based out of **New Delhi** and will be reporting directly to the **Regional Sales Manager**.

## **Mandates:**

- **Dental industry** (consumable selling) experience preferable from Dental implants background.
- **Work Experience** around **07 to 10 years** in Delhi.
- **Residing (permanently) in New Delhi**.
- **Qualification: Graduate**, preferably with Master’s in Business Administration.
- Highly motivated and target driven with a **proven track record in sales**
- Sharp Business Acumen and Good command on **English language**.
- Excellent selling, negotiation and communication skills
- Prioritizing, time management and organizational skills
- **Basic IT skills (MS Office)** is a MUST

**Salary Package: Negotiable**

\* Interested candidates may send their updated CV along with recent photograph to [info@gesitlich.in](mailto:info@gesitlich.in)